

The Canadian Salary Surveys



2012 BENCHMARK POSITIONS

THE TECHNICAL SURVEY

MANAGEMENT/PROJECT MANAGEMENT

Information/Technical Systems Executive

Information & Technology Infrastructure Executive (New)

Engineering Executive

Chief Technology Office (CTO) (New)

Senior Project/Technical Director

Project/Technical Director

Senior Project/Department Manager

Project Manager

Team/Project Leader

Project Administrator 2

Project Administrator 1

Technical Area Manager

Field Operations Manager

TECHNOLOGY SOLUTIONS

Technology Solutions Architect 3

Technology Solutions Architect 2

Technology Solutions Architect 1

Technology Solutions Analyst 3

Technology Solutions Analyst 2

Technology Solutions Analyst 1

SYSTEMS DEVELOPMENT

Systems Architect 3

Systems Architect 2

Systems Architect 1

Systems Analyst 3

Systems Analyst 2 (Programmer Analyst)

Systems Analyst 1 (Programmer)

TECHNICAL SUPPORT

Technical Support Manager

Technical Support 4

Technical Support 3

Technical Support 2

Technical Support 1

Systems Administrator 3 (Revised Title) (Revised)

Systems Administrator 2 (Revised Title)

Systems Administrator 1 (New)

UNIX Systems Administrator

SOFTWARE DEVELOPMENT

Software Development Manager

Software Development Consultant

Software Developer 5

Software Developer 4

Software Developer 3

Software Developer 2

Software Developer 1

Manager, Software Systems Implementation Team

Software Test Team Lead

Software Test Analyst 3 Software Test Analyst 2

Software Test Analyst 1

Software Application Support Analyst

SOFTWARE ENGINEERS

Software Engineering Manager

Software Engineering Consultant

Software Engineer 5

Software Engineer 4

Software Engineer 3 Software Engineer 2

Software Engineer 1

HARDWARE ENGINEERS

Hardware Engineering Manager

Hardware Engineering Consultant

Hardware Engineer 5

Hardware Engineer 4

Hardware Engineer 3

Hardware Engineer 2 Hardware Engineer 1

Reliability Engineer

BUSINESS SOLUTIONS

Business Solutions Manager

Business Development Consultant 2 Business Development Consultant 1

Business Solutions Architect 2

Business Solutions Architect 1

Business Analyst 3

Business Analyst 2

Business Analyst 1

Client Services Manager

Client Services Coordinator

Vendor Management Manager

Vendor Management Analyst

Proposal Manager (New)

Proposal Writer (New)

INTEGRATED SYSTEMS (ERP)

Integrated Systems (ERP) Manager

ERP Configuration/Application 4

ERP Configuration/Application 3

ERP Configuration/Application 2

ERP Configuration/Application 1 ERP Software Development and Deployment 4

ERP Software Development and Deployment 3

ERP Software Development and Deployment 2

ERP Software Development and Deployment 1

ERP Software Development and Deployment 1A

Technical Writer 3

Technical Writer 2

Technical Writer 1

Technical Trainer 2 Technical Trainer 1

NETWORKS

Networks Infrastructure Manager

Network Specialist 3

Network Specialist 2 Network Specialist 1

Cloud Computing Architect (New)

Network Analyst 2

Network Analyst 1

INTERNET/E-COMMERCE

Web Applications Technical Manager

E-commerce Systems Analyst 3

E-commerce Systems Analyst 2 E-commerce Systems Analyst 1

Web Applications Architect 2

Web Applications Architect 1

Web Applications Developer 2 Web Applications Developer 1

Graphic User Interface Designer 3

Graphic User Interface Designer 2

Graphic User Interface Designer 1 Web Master 2

Web Master 1

Internet Security and Systems Testing

► View Position Descriptions (click here) <

CAD DESIGN (Drafting)

CAD Designer Manager

CAD Designer Supervisor

CAD Designer 3

CAD Designer 2

CAD Designer 1

CAD Design Systems Specialist

CAD Design Systems Analyst

ARCHITECT & INTERIOR DESIGN

Architectural Manager/Specialist

Architect 4

Architect 3

Architect 2

Architect 1 Architect Technologist 3

Architect Technologist 2

Architect Technologist 1

Interior Designer 3

Interior Designer 2

Interior Designer 1

Interior Designer Technologist 2 Interior Designer Technologist 1

Design Assistant

CLIENT SUPPORT (Help Desk)

Client Support/Help Desk Manager (Revised Title) (Revised)

Help Desk Lead

Help Desk Rep 2

Help Desk Rep 1

Client Support Lead Client Support Rep 3

Client Support Rep 2 Client Support Rep 1

COMPUTER OPERATIONS Computer Operations Manager

Computer Operations Lead

Computer Operator 3

Computer Operator 2

Computer Operator 1 Operations Analyst 2

Operations Analyst 1

DATABASE MANAGEMENT

Database Manager

Database Architect 2

Database Architect 1 Database Analyst 2

Database Analyst 1

Database Administrator 2 Database Administrator 1

Data Storage Lead

Data Storage Architect Data Storage Administrator

TECHNICAL SALES & SUPPORT (Pre-Post Sales)

Regional Sales Manager

Technical Sales Manager

Technical Sales Rep 2 (Sr. Sales Representative)
Technical Sales Rep 1 (Sales Representative)

Business Development Representative Applications Specialist 3

Applications Specialist 2

Applications Specialist 1 Field Services Lead Field Services Technician

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The Technical Survey (continued)

FIRMWARE (Embedded Software) ENGINEERS

Firmware Engineering Manager Firmware Engineering Consultant

Firmware Engineer 5 Firmware Engineer 4 Firmware Engineer 3 Firmware Engineer 2 Firmware Engineer 1

TECHNOLOGISTS

Technologist Lead Technologist 4 Technologist 3 Technologist 2 Technologist 1 Project Technologist

QUALITY ASSURANCE

Quality Assurance Manager Quality Assurance Analyst 4 Quality Assurance Analyst 3 Quality Assurance Analyst 2 Quality Assurance Analyst 1 Release Manager

COMPUTER/HARDWARE SUPPORT

Computer Hardware/PC Support Manager (New) Computer/Hardware Lead Computer/Hardware Technician 3 Computer/Hardware Technician 2 Computer/Hardware Technician 1

GEOMATICS

GIS Manager GIS Specialist GIS Developer Geomatics Technician 3 Geomatics Technician 2 Geomatics Technician 1

PLANNER/DESIGNER (NEW)

Urban/Community Planner (Sr. Level) (New) Urban/Community Planner (Fully Competent Level) (New) Urban Designer (Sr. Level) (New) Urban Designer (Fully Competent Level) (New)

TELECOMMUNICATIONS

Telecommunications Manager Telecommunications Supervisor Telecommunications Technician 3 Telecommunications Technician 2 Telecommunications Technician 1 Telecom Systems Engineer

CONTINUITY MANAGEMENT/DISASTER RECOVERY

Director Business Continuity/Disaster Recovery Business Continuity/Disaster Recovery Project Manager Business Continuity/Disaster Recovery 2 Business Continuity/Disaster Recovery 1 Systems Disaster Recovery Analyst Information Security Manager Information Security Architect Information Security Analyst 2 Information Security Analyst 1

ENGINEERING - GENERAL

Engineering Senior Management/Expert (Level F+) Engineering Manager (Level F) Engineer (Level E)
Engineer (Level D) Engineer (Level C) Engineer (Level B) Engineer (Level A)

OPERATIONS ADMIN

Safety Manager Safety Specialist Safety Officer

LAND SURVEYORS Senior Project Manager

Senior Land Surveyor (Project Manager) Land Surveyor 2 Land Surveyor 1 Party Chief 3 Party Chief 2 Party Chief 1 Survey Assistant 2

Survey Assistant 1 **INSPECTORS**

Inspector 3 Inspector 2 Inspector 1

BUSINESS SYSTEMS ANALYSIS (NEW)

Business Systems Manager (New) Business Systems Analyst 4 (New) Business Systems Analyst 3 (New) Business Systems Analyst 2 (New) Business Systems Analyst 1 (New)

IT ASSET MANAGEMENT (NEW)

IT Asset Manager (New) IT Asset Management Compliance Officer (New) IT Asset Coordinator (New) GEOSCIENTISTS (NEW) Geoscientist Senior Management/Expert (Level F+) (New)

Geoscientist Manager (Level F) (New) Geoscientist (Level E) (New) Geoscientist (Level D) (New)

Geoscientist (Level C) (New) Geoscientist (Level B) (New) Geoscientist (Level A) (New)

SCIENTISTS

Scientist 5 Scientist 4 Scientist 3 Scientist 2 Scientist 1

MULTI-MEDIA (New Media)

Graphic Designer Lead Graphic Designer 3 Graphic Designer 2 Graphic Designer 1 Art Director Creative Director Senior Animator Animator Senior Modeler (2D, or 3D) Modeler (2D, or 3D) Multimedia Application Developer Web Content Leader/Manager

Web Content Developer 2 Web Content Developer 1/Copywriter

New Media Producer

THE CONTACT CENTRE SURVEY

MANAGEMENT

Contact Centre Vice President Contact Centre Director Contact Centre Manager Market Research Director Contact Centre Project Manager

Credit/Collections Manager (New) Credit/Collections Lead/Supervisor Credit/Collections Representative 2 Credit/Collections Representative 1

SPECIALIZED AGENTS

Specialized Agent Supervisor/Lead Specialized Agent 2 Specialized Agent 1 Dispatcher

CUSTOMER SERVICE REPRESENTATIVE

Contact Centre Supervisor/Lead Contact Centre Representative 3 Contact Centre Representative 2 Contact Centre Representative 1 Internet Support Representative Internal Help Desk Support Help Desk Lead (New) Help Desk Representative 2 (New) Help Desk Representative 1 (New)

Inbound Contact Centre Sales Representative 2 Inbound Contact Centre Sales Representative 1 Outbound Contact Centre Sales Representative 2 Outbound Contact Centre Sales Representative 1 Outbound/Market Research Representative 2 Outbound/Market Research Representative 1

► View Position Descriptions (click here) <

TRAINING/ADMINISTRATION

Contact Centre Analyst Contact Centre Learning Manager Instructional Designer Contact Centre Trainer Contact Centre Resource Manager

Contact Centre Scheduler/Resource Coordinator

Contact Centre Administrator

QUALITY ASSURANCE

Quality Assurance Manager Quality Assurance Facilitator 2 Quality Assurance Facilitator 1

TECHNICAL SUPPORT

Contact Centre Technical Support Representative 3 Contact Centre Technical Support Representative 2 Contact Centre Technical Support Representative 1



MANAGEMENT

Top Division Executive Department/Program Director Department/Program/Unit Manager

Administrative Executive

HUMAN RESOURCES

Human Resources Executive Director Human Resources Manager Human Resources 2 Manager Human Resources 1 Manager Labor Relations Manager Compensation Manager Recruiting Recruiter (New) Manager Resourcing Manager Training Training Assistant (New)

Trainer 2 (New) Trainer 1 (New) Technical Recruiter **Human Resources Specialist**

Human Resources Advisor Human Resources Analyst 2 Human Resources Analyst 1 Human Resources Administrator

Human Resources Assistant (Revised Title) (Revised)

Compensation Analyst 2 Compensation Analyst 1 HRIS Analyst

Payroll/Benefits Lead Benefits Coordinator Payroll Coordinator Payroll Technician 2 Payroll Technician 1 WCB Claims Coordinator

FINANCIAL SERVICES

Finance Executive

Treasurer

Director Finance

Director Tax

Manager Budgets and Forecasts

Manager Finance Financial Analyst 3 Financial Analyst 2 Financial Analyst 1 Tax Manager Tax Specialist

CUSTOMER SERVICE

Treasury Analyst

Customer Services Manager

Customer Care Lead

Customer Service Representative 3 Customer Service Representative 2 Customer Service Representative 1

COMMUNICATIONS/PUBLIC RELATIONS

Corporate Communications/Public Affairs Executive Communications/Public Relations Manager Communications/Public Relations Specialist Communications/Public Relations Representative Communications/Public Relations Assistant Community Affairs Manager (New)

Social Media Coordinator (New)

Events Coordinator Investor Relations Manager Translator (New)

ACCOUNTING SERVICES

Controller

Director Accounting / Regional Controller

Manager Accounting Internal Audit Manager Internal Auditor Accountant 4

Accountant 3 Accountant 2

Accountant 1 Accounting Clerk Supervisor

Accounting Clerk 3 Accounting Clerk 2 Accounting Clerk 1

BILLINGS

Billing Supervisor Billing Specialist Billing Coordinator (New) Billing Clerk

PROJECT ACCOUNTING

Project Accounting Manager Project Accountant 4 Project Accountant 3 Project Accountant 2 Project Accountant 1

SECRETARIAL/ADMINISTRATIVE SERVICES

Administrative Services Manager

Office Manager

Executive Assistant to the President

Executive Assistant Administrative Assistant 3 Administrative Assistant 2 Administrative Assistant 1

Receptionist General Clerk

Data Entry Operator 3 (New) Data Entry Operator 2 (New)

Data Entry Operator 1 (Revised Title) (Revised)

LEGAL

Chief Corporate Counsel Lawyer/In-House Counsel 3 (Revised Title) Lawyer/In-House Counsel 2 (New)

Lawyer/In-House Counsel 1 Corporate Secretary Legal Assistant 2 Legal Assistant 1 Regulatory Affairs Manager

Regulatory Affairs Advisor Privacy Officer

Policy Analyst

FACILITIES MAINTENANCE

Director Facilities Facilities Manager Facilities Coordinator Facilities Maintenance Mechanic Maintenance Worker

Sanitation Custodian Security Manager Security Guard

BUSINESS ANALYSIS (NEW)

Business Analyst 3 (New) Business Analyst 2 (New) Business Analyst 1 (New)

FUND DEVELOPMENT

Top Fund Development Executive Manager Fund Development Representative Fund Development

CAPITAL PLANNING

Top Planning Executive Capital Planning Manager Capital Planning Analyst

SALES

Sales Executive Regional Sales Manager Sales Manager Operational Branch Manager Key Account Manager (New)

Account Manager 2 Account Manager 1 Account Executive 2 Account Executive 1 Sales Representative 3 Sales Representative 2 Sales Representative 1 Sr. Sales Support/Analyst Sales Support/Coordinator Inside Sales 2 Inside Sales 1

RISK/CREDIT

Director Risk Risk Manager Risk Analyst Credit Manager Credit Analyst 2 Credit Analyst 1

MARKETING

Marketing Executive Director of Marketing Director Business Development

Business Development Manager Business Development Representative Marketing Manager

Product Brand Manager Marketing Research Manager (New) Marketing Analyst 3 (New) Market Analyst 2 (Revised Title) (Revised) Market Analyst 1

Marketing Coordinator (New)

Marketing Administrator (Revised Title) (Revised)

Marketing Assistant (New)

Marketing Database Analyst (Data Warehousing Solutions)

Distribution Channels Specialist E-Commerce Marketing Manager E-Commerce Marketing Analyst

E-Commerce New Business Development/Account Executive

BUSINESS PROCESS ANALYSIS (NEW)

Business Process Manager (New) Business Process Analyst 3 (New) Business Process Analyst 2 (New) Business Process Analyst 1 (New)

DOCUMENT CONTROL

Document Control Manager Document Control Lead Document Control 2 Document Control 1 Librarian (New)



MANAGEMENT

Director of Supply Chain General Manager VP Manufacturing VP Operations

Director of Transportation

Director Loss Prevention/Risk Management

PROCUREMENT

Director Procurement Procurement Manager Buyer Lead (Supervisor)

Buyer 3 Buyer 2 Buyer 1

Import/Export Manager Import/Export Clerk Materials Manager Materials Planner/Expediter

CONTRACTS

Contract Manager Contract Specialist Contract Analyst Contract Administrator Contract Assistant (New)

WAREHOUSING & DISTRIBUTION

Warehouse Manager

Fleet Manager Inventory Manager Inventory Control Analyst Inventory Clerk Warehouse Supervisor Stock Handler 1

Stock Handler 2 Forklift Operator Order Picker

Shipping and Receiving Supervisor (Revised Title) (Revised)

Shipping And Receiving S Shipping/Receiving Clerk Logistics Analyst Transportation Manager Traffic Supervisor Dispatcher

Truck Driver – Heavy Truck Driver – Light

EQUIPMENT AND MAINTENANCE

Director Maintenance (New)
Director Equipment (New)
Equipment Manager
Equipment Coordinator

Equipment Coordinator
Manager Heavy Equipment Maintenance

Maintenance Supervisor (New)

Heavy Equipment Maintenance Planner

Shop Foreman

Heavy Equipment Technician

MANUFACTURING ENGINEERING

Manufacturing/Process Engineering Manager (Revised)
Manufacturing/Process Engineer Speclist (Level E) (Revised)
Manufacturing/Process Engineer (Level D) (Revised)
Manufacturing/Process Engineer (Level C) (Revised)
Manufacturing/Process Engineer (Level B) (Revised)
Manufacturing/Process Engineer (Level A) (Revised)
Manufacturing Engineering Technician 2
Manufacturing Engineering Technician 1

HEALTH AND SAFETY

Director Health, Safety & Environment Safety Manager Safety Specialist

Safety Officer

PROJECT CONTROLS

Project Controls Manager Project Controls Specialist

Estimator

Planner/Scheduler

PRODUCTION

Director Operations Operations Manager

Production Plant Manager (Level 3) Production Superintendent (Level 2) Production Supervisor (Level 1)

Shift Supervisor Operator/Assembler 4 Operator/Assembler 3 Operator/Assembler 2 Operator/Assembler 1

SCIENCE

R & D Director R & D Manager Scientist 5 Scientist 4 Scientist 3 Scientist 2 Scientist 1 Lab Manager Lab Technologist 2 Lab Technologist 1 Lab Assistant

ENVIRONMENTAL SCIENTISTS (NEW)

Environmental Scientist 5 (New) Environmental Scientist 4 (New) Environmental Scientist 3 (New) Environmental Scientist 2 (New) Environmental Scientist 1 (New)

OPERATIONS ADMIN

Manager Supply Chain Supply Chain Analyst Data Interchange Specialist EDI Support Specialist Client Liaison Coordinator Product Development Manager Production Planning Manager Production Planner 2 Production Planner 1 Production Maintenance Planner Operational Excellence Coordinator

FACILITIES MAINTENANCE

Director Facilities
Facilities Manager
Facilities Coordinator
Facilities Assistant (New)
Facilities Maintenance Mechanic
Maintenance Worker
Sanitation Custodian
Security Manager
Security Guard

PLANT/PROCESS OPERATORS

Plant/Process Operations Shift Supervisor Plant/Process Operator 4

Plant/Process Operator 3 Plant/Process Operator 2 Plant/Process Operator 1

MINING OPERATIONS (NEW)

Mine Manager (New)

Mine Maintenance Manager (New) Minerals Processing Operator 3 (New) Minerals Processing Operator 2 (New) Minerals Processing Operator 1 (New)

Diamond Driller (New)
Prospector (New)
Underground Miner (New)
Diamond Driller Helper (New)
Mining Engineer F+ (New)
Mining Engineer E (New)
Mining Engineer D (New)
Mining Engineer C (New)
Mining Engineer B (New)
Mining Engineer A (New)

TECHNICAL SERVICES

Manager Technical Services Sr. Technical Field Advisor Technical Field Advisor Technical Coordinator

TECHNOLOGISTS

Technologist Lead
Technologist 4
Technologist 3
Technologist 2
Technologist 1

FIELD INSPECTORS

Field Inspector 3 Field Inspector 2 Field Inspector 1

QUALITY CONTROL

Quality Control Manager Quality Control Specialist Quality Control Analyst 3 Quality Control Analyst 2 Quality Control Analyst 1

ASSET MANAGEMENT (NEW)

Asset Management Manager (New) Asset Management Coordinator (New)

TRADES

Millwright
Heavy Duty Mechanic
Fleet Mechanic
Electrician
Welder
Pipefitter
Power (Stationary) Engineer
Machinist (New)

General Labourer Painter Plumber Instrumentation Tech Carpenter

