

2013 BENCHMARK POSITIONS

THE TECHNICAL SURVEY

MANAGEMENT/PROJECT MANAGEMENT

Information/Technical Systems Executive Information & Technology Infrastructure Executive Director of Project Management Officer (New) Engineering Executive Chief Technology Office (CTO) (Revised) Senior Project/Technical Director Project/Technical Director (Revised) Senior Project/Department Manager (Revised) Project Manager (Revised) Team/Project Leader 2 (Revised Title) (Revised) Team/Project Leader 1 (New) Project Administrator 2 Project Administrator 1 Technical Area Manager Field Operations Manager

TECHNOLOGY SOLUTIONS

Technology Solutions Architect 3 Technology Solutions Architect 2 Technology Solutions Architect 1 Technology Solutions Analyst 3 Technology Solutions Analyst 2 Technology Solutions Analyst 1

SYSTEMS DEVELOPMENT

Systems Architect 3 Systems Architect 2 Systems Architect 1 Systems Analyst 3 Systems Analyst 2 (Programmer Analyst) Systems Analyst 1 (Programmer)

TECHNICAL SUPPORT

Technical Support Manager Technical Support 4 Technical Support 3 Technical Support 2 Technical Support 1 Systems Administrator 3 Systems Administrator 2 Systems Administrator 1 UNIX Systems Administrator SharePoint Analyst (New)

TELECOMMUNICATIONS

Telecommunications Manager Telecommunications Supervisor Telecommunications Technician 3 Telecommunications Technician 2 Telecommunications Technician 1 Telecom Systems Engineer

PLANNER/DESIGNER

Urban/Community Planner (Sr. Level) Urban/Community Planner (Fully Competent Level) Urban Designer (Sr. Level) Urban Designer (Fully Competent Level)

NETWORKS

Networks Infrastructure Manager Network Specialist 3 Network Specialist 2 Network Specialist 1 Cloud Computing Architect Network Analyst 2 Network Analyst 1 Middleware Architect (New) Middleware Analyst (New)

INTERNET/E-COMMERCE

Web Applications Technical Manager E-commerce Systems Analyst 3 E-commerce Systems Analyst 2 E-commerce Systems Analyst 1 Web Applications Architect 2 Web Applications Architect 1 Web Applications Developer 2 Web Applications Developer 1 Graphic User Interface Designer 3 Graphic User Interface Designer 2 Graphic User Interface Designer 1 Web Master 2 Web Master 1 Internet Security and Systems Testing

CAD DESIGN (Drafting)

CAD Designer Manager CAD Designer Supervisor CAD Designer 3 CAD Designer 2 CAD Designer 1 CAD Design Systems Specialist CAD Design Systems Analyst

ARCHITECT & INTERIOR DESIGN

Architectural Manager/Specialist Architect 4 Architect 3 Architect 2 Architect 1 Architect Technologist 3 Architect Technologist 2 Architect Technologist 1 Interior Designer 3 Interior Designer 2 Interior Designer 1 Interior Designer Technologist 2 Interior Designer Technologist 1 Design Assistant

SCIENTISTS

Scientist 5 Scientist 4 Scientist 3 Scientist 2 Scientist 1

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TECHNOLOGISTS

Technologist Lead Technologist 4 Technologist 3 Technologist 2 Technologist 1 Project Technologist

QUALITY ASSURANCE

Quality Assurance Director (New) Quality Assurance Manager Quality Assurance Analyst 4 Quality Assurance Analyst 3 Quality Assurance Analyst 2 Quality Assurance Analyst 1 Release Manager

COMPUTER/HARDWARE SUPPORT

Computer Hardware/PC Support Manager Computer/Hardware Lead Computer/Hardware Technician 3 Computer/Hardware Technician 2 Computer/Hardware Technician 1

MULTI-MEDIA (New Media)

Graphic Designer Lead Graphic Designer 3 Graphic Designer 2 Graphic Designer 1 Art Director Creative Director Senior Animator Animator Senior Modeler (2D, or 3D) Modeler (2D, or 3D) Multimedia Application Developer Web Content Leader/Manager Web Content Developer 2 Web Content Developer 1/Copywriter New Media Producer Search Engine Optimization (SEO) Specialist (New) Social Media Coordinator 1 (New) Senior Social Media Coordinator (New) Web Analytics Analyst (New)

SOFTWARE DEVELOPMENT

Software Development Manager Software Development Consultant Software Developer 5 Software Developer 4 Software Developer 3 Software Developer 2 Software Developer 1 Manager, Software Systems Implementation Team Software Test Team Lead Software Test Analyst 3 Software Test Analyst 2 Software Test Analyst 1 Software Application Support Analyst



THE TECHNICAL SURVEY (continued)

SOFTWARE ENGINEERS

Software Engineering Manager Software Engineering Consultant Software Engineer 5 Software Engineer 4 Software Engineer 3 Software Engineer 2 Software Engineer 1

HARDWARE ENGINEERS

Hardware Engineering Manager Hardware Engineering Consultant Hardware Engineer 5 Hardware Engineer 4 Hardware Engineer 3 Hardware Engineer 2 Hardware Engineer 1 Reliability Engineer

BUSINESS SOLUTIONS

Business Solutions Manager Business Development Consultant 2 Business Development Consultant 1 Business Solutions Architect 2 Business Solutions Architect 1 Business Analyst 3 Business Analyst 2 Business Analyst 1 Client Services Manager Client Services Coordinator Vendor Management Manager Vendor Management Analyst Proposal Manager Proposal Writer

INTEGRATED SYSTEMS (ERP)

Integrated Systems (ERP) Manager ERP Configuration/Application 4 **ERP** Configuration/Application 3 ERP Configuration/Application 2 ERP Configuration/Application 1 ERP Administrator (New) ERP Software Development and Deployment 4 ERP Software Development and Deployment 3 ERP Software Development and Deployment 2 ERP Software Development and Deployment 1 ERP Software Development and Deployment 1A **Technical Writer 3 Technical Writer 2** Technical Writer 1 **Technical Trainer 2 Technical Trainer 1**

IT ASSET MANAGEMENT

Information & Technology Asset Manager Information & Technology Asset M\gmt Compliance Officer Information & Technology Asset Coordinator Information Systems Audit Manager (New) Information & Technology Service Perf Mgmt Mgr. (New)

COMPUTER OPERATIONS

Computer Operations Manager Computer Operations Lead Computer Operator 3 Computer Operator 2 Computer Operator 1 Operations Analyst 2 Operations Analyst 1

OPERATIONS ADMIN

Safety Manager Safety Specialist Safety Officer

CLIENT SUPPORT (Help Desk)

Client Support/Help Desk Manager Help Desk Lead Help Desk Rep 2 Help Desk Rep 1 Client Support Lead Client Support Rep 3 Client Support Rep 2 Client Support Rep 1

DATABASE MANAGEMENT

Database Manager Database Architect 2 Database Architect 1 Database Analyst 2 Database Analyst 1 Database Administrator 2 Database Administrator 1 Data Storage Lead Data Storage Architect Data Storage Administrator Business Intelligence Specialist (New)

FIRMWARE (Embedded Software) ENGINEERS

Firmware Engineering Manager Firmware Engineering Consultant Firmware Engineer 5 Firmware Engineer 4 Firmware Engineer 3 Firmware Engineer 2 Firmware Engineer 1

TECHNICAL SALES & SUPPORT (Pre-Post Sales)

Regional Sales Manager Technical Sales Manager Technical Sales Rep 2 (Sr. Sales Representative) Technical Sales Rep 1 (Sales Representative) Business Development Representative Applications Specialist 3 Applications Specialist 2 Applications Specialist 1 Field Services Lead Field Services Technician

GEOMATICS

GIS Manager GIS Specialist GIS Developer Geomatics Technician 3 Geomatics Technician 2 Geomatics Technician 1

CONTINUITY MANAGEMENT/DISASTER RECOVERY

Director Business Continuity/Disaster Recovery Business Continuity/Disaster Recovery Project Manager Business Continuity/Disaster Recovery 2 Business Continuity/Disaster Recovery 1 Systems Disaster Recovery Analyst Information Security Manager Information Security Analyst 2 Information Security Analyst 1

ENGINEERING - GENERAL

Engineering Senior Management/Expert (Level F+) Engineering Manager (Level F) Engineer (Level E) Engineer (Level D) Engineer (Level C) Engineer (Level B) Engineer (Level A)

LAND SURVEYORS

Senior Project Manager Senior Land Surveyor (Project Manager) Land Surveyor 2 Land Surveyor 1 Party Chief 3 Party Chief 2 Party Chief 1 Survey Assistant 2 Survey Assistant 1

BUSINESS SYSTEMS ANALYSIS

Business Systems Manager Business Systems Analyst 4 Business Systems Analyst 3 Business Systems Analyst 2 Business Systems Analyst 1

GEOSCIENTISTS

Geoscientist Senior Management/Expert (Level F+) Geoscientist Manager (Level F) Geoscientist (Level E) Geoscientist (Level D) Geoscientist (Level C) Geoscientist (Level B) Geoscientist (Level A)

INSPECTORS

Chief Inspector (New) Inspector 3 Inspector 2 Inspector 1



THE PROFESSIONAL & ADMINISTRATIVE SURVEY

MANAGEMENT

Top Division Executive Department/Program Director Department/Program/Unit Manager Administrative Executive

HUMAN RESOURCES

Human Resources Executive **Director Human Resources** Manager Human Resources 2 Manager Human Resources 1 Human Resources Specialist Human Resources Advisor Human Resources Analyst/Generalist 2 (Title Revised) Human Resources Analyst/Generalist 1 (Title Revised) Human Resources Administrator Human Resources Assistant Payroll/Benefits Lead Benefits Coordinator Payroll Coordinator Payroll Technician 2 Payroll Technician 1 Manager Compensation Compensation Analyst 2 Compensation Analyst 1 Manager Recruiting Technical Recruiter Recruiter Manager Resourcing Manager Training Trainer 2 Trainer 1 Training Assistant HRIS Analyst Manager Labor Relations Labor Relations Advisor (New) WCB Claims Coordinator

FINANCIAL SERVICES

Finance Executive Treasurer Director Finance Director Tax Manager Budgets and Forecasts Manager Finance Financial Analyst 3 Financial Analyst 2 Financial Analyst 1 Tax Manager Tax Specialist Treasury Analyst

RISK/CREDIT

Director Risk Risk Manager Risk Analyst

Credit Manager Credit Analyst 2 Credit Analyst 1

FACILITIES MAINTENANCE

Director Facilities Facilities Manager Facilities Coordinator Facilities Maintenance Mechanic Maintenance Worker Sanitation Custodian Security Manager Security Guard

ACCOUNTING SERVICES

Controller Director Accounting / Regional Controller Manager Accounting Internal Audit Manager Internal Auditor Accountant 4 Accountant 3 Accountant 2 Accountant 1 Accounting Clerk Supervisor Accounting Clerk 3 Accounting Clerk 2 Accounting Clerk 1

PROJECT ACCOUNTING

Project Accounting Manager Project Accountant 4 Project Accountant 3 Project Accountant 2 Project Accountant 1

BUSINESS ANALYSIS

Business Analyst 3 Business Analyst 2 Business Analyst 1

BUSINESS PROCESS ANALYSIS

Business Process Manager Business Process Analyst 3 Business Process Analyst 2 Business Process Analyst 1

SECRETARIAL/ADMINISTRATIVE SERVICES

Administrative Services Manager Office Manager Executive Assistant to the President Executive Assistant Administrative Assistant 3 Administrative Assistant 2 Administrative Assistant 1 Receptionist General Clerk Data Entry Operator 3 Data Entry Operator 2 Data Entry Operator 1

LEGAL

Chief Corporate Counsel Lawyer/In-House Counsel 3 Lawyer/In-House Counsel 2 Lawyer/In-House Counsel 1 Corporate Secretary Legal Assistant 2 Legal Assistant 1 Regulatory Affairs Manager

Regulatory Affairs Advisor Privacy Officer Policy Analyst

CAPITAL PLANNING

Top Planning Executive Capital Planning Manager Capital Planning Analyst

DOCUMENT CONTROL

Document Control Manager Document Control Lead Document Control 2 Document Control 1 Librarian

View Survey Position Descriptions (click here)

COMMUNICATIONS/PUBLIC RELATIONS

Corporate Communications/Public Affairs Executive Communications/Public Relations Manager Communications/Public Relations Specialist Communications/Public Relations Representative Communications/Public Relations Assistant Community Affairs Manager Social Media Coordinator (Revised) Senior Social Media Coordinator (New) Events Coordinator Investor Relations Manager Investor Relations Advisor (New) Translator

FUND DEVELOPMENT

Top Fund Development Executive Manager Fund Development Representative Fund Development

SALES

Sales Executive **Regional Sales Manager** Sales Manager Operational Branch Manager Key Account Manager Account Manager 2 Account Manager 1 Account Executive 2 Account Executive 1 Sales Representative 3 Sales Representative 2 Sales Representative 1 Sr. Sales Support/Analyst Sales Support/Coordinator Inside Sales 2 Inside Sales 1

MARKETING

Marketing Executive Director of Marketing **Director Business Development** Business Development Manager Business Development Representative Marketing Manager Product Brand Manager Marketing Research Manager Market Analyst 3 Market Analyst 2 Market Analyst 1 Marketing Coordinator Marketing Administrator Marketing Assistant Marketing Database Analyst (Data Warehousing Solutions) **Distribution Channels Specialist** E-Commerce Marketing Manager E-Commerce Marketing Analyst E-Commerce New Business Development/Account Executive Search Engine Optimization (SEO) Specialist (New)

BILLINGS

Billing Supervisor Billing Specialist Billing Coordinator Billing Clerk

CUSTOMER SERVICE

Customer Services Manager Customer Care Lead Customer Service Representative 3 Customer Service Representative 2 Customer Service Representative 1



THE SUPPLY CHAIN & MANUFACTURING SURVEY

MANAGEMENT

Director of Supply Chain General Manager VP Manufacturing VP Operations Director of Transportation Director Loss Prevention/Risk Management

PROCUREMENT

Director Procurement Procurement Manager Buyer Lead (Supervisor) Buyer 3 Buyer 2 Buyer 1 Import/Export Manager Import/Export Clerk Materials Manager Materials Planner/Expediter

CONTRACTS

Contract Manager Contract Specialist (Revised) Contract Senior Analyst (New) Contract Analyst (Revised) Contract Administrator (Revised) Contract Assistant

WAREHOUSING & DISTRIBUTION

Warehouse Manager Fleet Manager Inventory Manager Inventory Control Analyst Inventory Clerk Warehouse Supervisor Stock Handler 1 Stock Handler 2 Forklift Operator Order Picker Shipping and Receiving Supervisor Shipping/Receiving Clerk Logistics Analyst Transportation Manager Traffic Supervisor Dispatcher Truck Driver - Heavy Truck Driver - Light Truck Driver/Operator (New)

EQUIPMENT & MAINTENANCE

Director Maintenance Director Equipment Equipment Manager Equipment Coordinator Heavy Equipment Operator 2 (New) Heavy Equipment Operator 1 (New) Equipment Clerk (New) Manager Heavy Equipment Maintenance Maintenance Supervisor Heavy Equipment Maintenance Planner Shop Foreman Heavy Equipment Technician Service Writer (New)

FIELD INSPECTORS

Chief Inspector (New) Field Inspector 3 Field Inspector 2 Field Inspector 1

OPERATIONS ADMIN

Manager Supply Chain Supply Chain Analyst EDI Support Specialist (Revised) Client Liaison Coordinator Product Development Manager Production Planning Manager Production Planner 2 Production Planner 1 Production Maintenance Planner Operational Excellence Coordinator

HEALTH & SAFETY

Director Health, Safety & Environment Safety Manager Safety Specialist Safety Officer Occupational Nurse (New)

QUALITY CONTROL

Quality Control Director (New) Quality Control Manager (Revised) Quality Control Specialist Quality Control Analyst 3 Quality Control Analyst 2 Quality Control Analyst 1

ASSET MANAGEMENT

Asset Management Manager Asset Management Coordinator

PRODUCTION

Director Operations Operations Manager Production Plant Manager (Level 3) Production Superintendent (Level 2) Production Supervisor (Level 1) Shift Supervisor Operator/Assembler 4 Operator/Assembler 3 Operator/Assembler 2 Operator/Assembler 1

MANUFACTURING ENGINEERING

Manufacturing/Process Engineering Manager Manufacturing/Process Engineer Specialist (Level E) Manufacturing/Process Engineer (Level D) Manufacturing/Process Engineer (Level C) Manufacturing/Process Engineer (Level B) Manufacturing/Process Engineer (Level A) Manufacturing Engineering Technician 2 Manufacturing Engineering Technician 1

SCIENCE

R & D Director R & D Manager Scientist 5 Scientist 4 Scientist 3 Scientist 2 Scientist 1 Lab Manager Lab Technologist 2 Lab Technologist 1 Lab Assistant

PROJECT CONTROLS

Project Controls Manager Project Controls Specialist Estimator Planner/Scheduler

View Survey Position Descriptions (click here)

ENVIRONMENTAL SCIENTISTS

Environmental Scientist 5 Environmental Scientist 4 Environmental Scientist 3 Environmental Scientist 2 Environmental Scientist 1

FACILITIES MAINTENANCE

Director Facilities Facilities Manager Facilities Coordinator Facilities Assistant Facilities Maintenance Mechanic Maintenance Worker Sanitation Custodian Security Manager Security Guard

MINING OPERATIONS

Mine Manager Mine Maintenance Manager Minerals Processing Operator 3 Minerals Processing Operator 2 Minerals Processing Operator 1 **Diamond Driller** Prospector Underground Miner Diamond Driller Helper Mining Engineer F+ Mining Engineer F Mining Engineer E Mining Engineer D Mining Engineer C Mining Engineer B Mining Engineer A

TECHNICAL SERVICES

Manager Technical Services Sr. Technical Field Advisor Technical Field Advisor Technical Coordinator Field Service Technician (New)

TECHNOLOGISTS

Technologist Lead Technologist 4 Technologist 3 Technologist 2 Technologist 1

PLANT/PROCESS OPERATORS

Plant/Process Operations Shift Supervisor Plant/Process Operator 4 Plant/Process Operator 3 Plant/Process Operator 2 Plant/Process Operator 1

TRADES

Millwright Heavy Duty Mechanic Fleet Mechanic Electrician Welder Pipefitter Power (Stationary) Engineer Machinist General Labourer Painter Plumber Instrumentation Tech Carpenter Food Services (New)



THE CONTACT CENTRE SURVEY

MANAGEMENT

Contact Centre Vice President Contact Centre Director Contact Centre Manager Market Research Director Contact Centre Project Manager

CREDIT

Credit/Collections Manager Credit/Collections Lead/Supervisor Credit/Collections Representative 2 Credit/Collections Representative 1

SPECIALIZED AGENTS

Specialized Agent Supervisor/Lead Specialized Agent 2 Specialized Agent 1 Dispatcher

CUSTOMER SERVICE REPRESENTATIVE

Contact Centre Supervisor/Lead Contact Centre Representative 3 Contact Centre Representative 2 Contact Centre Representative 1 Internet Support Representative Internal Help Desk Support Help Desk Lead Help Desk Representative 2 Help Desk Representative 1

SALES

Inbound Contact Centre Sales Representative 2 Inbound Contact Centre Sales Representative 1 Outbound Contact Centre Sales Representative 2 Outbound Contact Centre Sales Representative 1 Outbound/Market Research Representative 2 Outbound/Market Research Representative 1

View Survey Position Descriptions (click here)

TRAINING/ADMINISTRATION

Contact Centre Analyst Contact Centre Learning Manager Instructional Designer Contact Centre Trainer Contact Centre Resource Manager Contact Centre Scheduler/Resource Coordinator Contact Centre Administrator

QUALITY ASSURANCE

Quality Assurance Manager Quality Assurance Facilitator 2 Quality Assurance Facilitator 1

TECHNICAL SUPPORT

Contact Centre Technical Support Representative 3 Contact Centre Technical Support Representative 2 Contact Centre Technical Support Representative 1

THE EXECUTIVE & DIRECTOR SURVEY

President and Chief Executive Officer (CEO) President (Subsidiary) Chief Operating Officer (COO) Chief Financial Officer (CFO) Chief Information Officer (CIO) Chief Technology Officer (CTO) Top Position Finance And Administration Treasurer Controller Top Position Region (General Manager) Top Position Business Unit (Branch) Top Position Legal Services Top Position Human Resources and Administration Top Position Human Resources Top Position Research and Development Top Position Manufacturing

Top Position Sales Top Position Marketing Top Position Sales and Marketing Top Position Corporate Communications/Public Affairs Top Position Planning And Strategy Top Position Regulatory Affairs Top Position Customer Service Top Position Engineering Top Position Logistics Top Position Procurement Top Position Supply Chain Management Top Position Customer Contact Management Top Position Business Development Top Position Investor Relations **VP** Operations Top Position Risk Management

► <u>View Survey Position Descriptions (click here)</u> <

Top Position Credit Management Tax Executive Top Quality Control Environment Services Executive Top Position Administration Executive Vice President **Top Position Construction** Top Position Exploration Top Position Production Top Position Health, Safety & Environment VP Retail Operations Top Position Product Development Top Position Maintenance Top Position Equipment Top Position Asset Management VP Corporate Development (New)

