

THE SMALL BUSINESS SURVEY

2020 BENCHMARK POSITIONS

► [View Survey Position Descriptions \(click here\)](#) ◀

THE EXECUTIVE SURVEY

President and Chief Executive Officer (CEO)
 Chief Operating Officer (COO)
 Chief Financial Officer (CFO)
 Top Position Finance & Admin/Corp Resources
 Top Position Region (General Manager)
 Top Position Business Unit (Branch)
 Top Position Legal Services
 Top Position Research and Development
 Top Position Engineering

THE TECHNICAL SURVEY

Marketing Proposal Coordinator
 Business Systems Analyst 1
 Drafting / BIM Designer 2
 Database Administrator 1
 Engineer (Level D)
 Engineer (Level C)
 Engineer (Level B)
 Web Administrator 1
 Senior Project/ Department Manager
 Project Manager
 Team/Project Leader 2
 Graphic Designer 2
 Quality Assurance Manager
 Quality Assurance Analyst 1
 Field Services Technician
 Technical Support 4
 Technical Support 2
 Systems Administrator 2
 Technology Solutions Architect 1
 Technology Solutions Analyst 2

THE PROFESSIONAL & ADMIN SURVEY

Controller
 Manager Accounting
 Accountant 2
 Accounting Clerk 2
 Accountant 3
 Business Analyst 2
 Communications / Public Relations Specialist
 Customer Service Representative 2
 Finance Executive
 Manager Fund Development
 Representative Fund Development
 Manager Human Resources 1
 Human Resources Analyst/ Generalist 2
 Human Resources Administrator
 Payroll Coordinator
 Human Resources Advisor/HR Business Partner
 Lawyer / In-House Counsel 1
 Regulatory Affairs Manager
 Top Division Executive
 Payroll / Benefits Lead
 Department / Program / Unit Manager
 Business Development Representative
 Marketing Manager
 Market Analyst 2
 Marketing Coordinator
 Account Executive 1
 Account Manager 1
 Sales Support / Coordinator
 Sales Manager
 Sales Representative 3
 Sales Representative 2
 Executive Assistant
 Administrative Assistant 3
 Administrative Assistant 2
 Administrative Assistant 1
 Receptionist
 General Clerk 2
 Office Manager
 Data Entry Operator 2

THE SUPPLY CHAIN & MANUF SURVEY

Contract Administrator
 Facilities Manager
 Facilities Maintenance Mechanic
 Maintenance Worker
 Facilities Coordinator
 Safety Manager
 Safety Advisor 1
 General Manager
 Production Planner 2
 Product Development Manager
 Plant/Process Operator 2
 Procurement Manager, Supply Chain
 Buyer 2, Supply Chain
 Materials Manager, Supply Chain
 Operations Manager
 Director Operations
 Production Supervisor (Level 1)
 Operator/Assembler 3
 Operator/Assembler 1
 Quality Control Analyst 2
 Scientist 3
 Scientist 2
 Technical Field Advisor
 Technologist 3
 Unskilled Labourer
 Shipping/Receiving Clerk
 Warehouse Manager
 Stock Handler 1
 Logistics Analyst
 Traffic Supervisor
 Inventory Manager
 Order Picker
 Dispatcher 1
 Truck Driver – Heavy
 Truck Driver – Light
 Fleet Manager