

2021 Survey Benchmark Positions

The Technical Survey

MANAGEMENT/PROJECT MANAGEMENT

Information/Technical Systems Executive Information & Technology Infrastructure Executive

Director of Project Management Officer

Engineering Executive

Engineering Practice Director

Chief Technology Officer (CTO)

Senior Project/Technical Director

Project/Technical Director

Senior Project/Department Manager

Project Manager

Team/Project Leader 2

Team/Project Leader 1

Project Administrator 3

Project Administrator 2

Project Administrator 1

Technical Area Manager

Field Operations Manager

TECHNOLOGY SOLUTIONS

Technology Solutions Architect 3

Technology Solutions Architect 2

Technology Solutions Architect 1

Cloud Computing Architect

Technology Solutions Analyst 2

Technology Solutions Analyst 1

SYSTEMS DEVELOPMENT

Systems Architect 3

Systems Architect 2

Systems Architect 1

Systems Analyst 3

Systems Analyst 2 (Programmer Analyst)

Systems Analyst 1 (Programmer)

SharePoint Analyst

Reporting Analyst

Automated Testing Developer

TECHNICAL SUPPORT

Technical Support Manager

Technical Support 4

Technical Support 3

Technical Support 2

Technical Support 1

Systems Administrator 3

Systems Administrator 2

Systems Administrator 1

UNIX Systems Administrator 2

UNIX Systems Administrator 1

SOFTWARE DEVELOPMENT

Software Development Manager

Software Development Consultant

Software Developer 5

Software Developer 4

Software Developer 3

Software Developer 2

Software Developer 1

Manager, Software Systems Implementation

Software Test Team Lead

Software Test Analyst 3

Software Test Analyst 2

Software Test Analyst 1

Software Application Support Analyst

DevOps Specialist

MOBILE APPLICATIONS

Mobile Applications Architect

Sr. Mobile Applications Developer

Mobile Applications Developer

SOFTWARE ENGINEERS

Software Engineering Manager

Software Engineering Consultant

Software Engineer 5

Software Engineer 4

Software Engineer 3

Software Engineer 2

Software Engineer 1

HARDWARE ENGINEERS

Hardware Engineering Manager

Hardware Engineering Consultant

Hardware Engineer 5

Hardware Engineer 4

Hardware Engineer 3

Hardware Engineer 2 Hardware Engineer 1

Reliability Engineer

DRAFTING DESIGNERS

Drafting / BIM Designer Manager

Drafting / BIM Designer Supervisor

Drafting / BIM Designer 3

Drafting / BIM Designer 2

Drafting / BIM Designer 1

Design Technology Specialist 2

Design Technology Specialist 1

BUSINESS SOLUTIONS

Business Solutions Manager

Business Development Consultant 2

Business Development Consultant 1

Business Solutions Architect 2

Business Solutions Architect 1

Business Analyst 3

Business Analyst 2

Business Analyst 1

Client Services Manager

Client Services Coordinator

Vendor Management Manager

Vendor Management Analyst

Proposal Manager

Proposal Specialist

Marketing Proposal Coordinator

Agile Scrum Master

Product Development Manager

Product Owner

Product Manager

Product Manager, Technology

Blockchain Developer

BUSINESS PROCESS ANALYSIS

Business Process Manager

Business Process Analyst 3

Business Process Analyst 2

Business Process Analyst 1

INTEGRATED SYSTEMS (ERP)

Integrated Systems (ERP) Manager

ERP Configuration/Application 4

ERP Configuration/Application 3

ERP Configuration/Application 2

ERP Configuration/Application 1 **ERP** Administrator

ERP Software Development and Deployment 4

ERP Software Development and Deployment 3

ERP Software Development and Deployment 2

ERP Software Development and Deployment 1

ERP Software Development and Deployment 1A

Technical Writer 3

Technical Writer 2

Technical Writer 1

Technical Trainer 2

Technical Trainer 1



The Technical Survey (continued)

ARTIFICIAL INTELLIGENCE

Machine Learning Developer Robotics Scientist Robotics Engineer

NETWORKS

Middleware Analyst

Networks Infrastructure Manager Network Specialist 3 Network Specialist 2 Network Specialist 1 Network Analyst 2 Network Analyst 1 Middleware Architect

WEB SYSTEMS & APPLICATIONS

Web Applications Technical Manager Web Systems Analyst 3 Web Systems Analyst 2 Web Systems Analyst 1 Web Applications Architect 2 Web Applications Architect 1 Web Applications Developer 2 Web Applications Developer 1 User Experience Designer 2 (UX)

User Experience Designer 1 (UX)
User Interface Designer 3 (UI)
User Interface Designer 2 (UI)
User Interface Designer 1 (UI)
Web Administrator 2

Web Administrator 2
Web Administrator 1

ARCHITECTS

Architectural Manager / Team Lead Architect / Design Professional 4 Architect / Design Professional 3 Architect / Design Professional 2 Intern Architect / Design Professional 1 BIM Specialist

Architectural Technologist 4
Architectural Technologist 3
Architectural Technologist 2
Architectural Technologist 1

INTERIOR DESIGN

Interior Designer Team Lead Interior Designer 2

Interior Designer 1

Interior Designer Technologist 3 Interior Designer Technologist 2 Interior Designer Technologist 1

Design Assistant

PROJECT SUPPORT

Construction Contract Administrator 3 Construction Contract Administrator 2 Construction Contract Administrator 1 Specification Writer 3

Specification Writer 2 Specification Writer 1

PLANNER / DESIGNER

Urban / Community Planner 3 Urban / Community Planner 2 Urban / Community Planner 1 Urban Designer 3 Urban Designer 2

Urban Designer 2 Urban Designer 1 Landscape Architect 3 Landscape Architect 2 Landscape Architect 1

CLIENT SUPPORT (Help Desk)

Client Support/Help Desk Manager Help Desk Lead

Help Desk Rep 2 Help Desk Rep 1 Client Support Lead Client Support Rep 3 Client Support Rep 2 Client Support Rep 1

COMPUTER OPERATIONS

Computer Operations Manager Computer Operations Lead Computer Operator 3 Computer Operator 2 Computer Operator 1 Operations Analyst 2 Operations Analyst 1

DATA SCIENCE & BUSINESS INTELLIGENCE

Data Science & Business Intelligence Manager Data Scientist 3 Data Scientist 2 Data Scientist 1

Business Intelligence Specialist
Business Intelligence Developer 3
Business Intelligence Developer 2
Business Intelligence Developer 1

DATABASE MANAGEMENT

Database Manager
Database Architect 2
Database Architect
Database Analyst 2
Database Analyst 1
Database Administrator 2
Database Administrator 1
Data Storage Lead
Data Storage Architect
Data Storage Administrator
Salesforce CRM Sr. Business Analyst
Salesforce CRM Jr. Business Analyst

Salesforce CRM Administrator

Salesforce CRM App Builder

TECHNICAL SALES & SUPPORT (Pre-Post Sales)

Regional Technical Sales Manager Technical Sales Manager Technical Sales Rep 2 (Sr. Sales Representative) Technical Sales Rep 1 (Sales Representative) Business Development Representative

Applications Specialist 3 Applications Specialist 2 Applications Specialist 1 Field Services Lead

Senior Field Services Technician Field Services Technician

FIRMWARE (Embedded Software) ENGINEERS

Firmware Engineering Manager Firmware Engineering Consultant Firmware Engineer 5

Firmware Engineer 5
Firmware Engineer 4
Firmware Engineer 3
Firmware Engineer 2
Firmware Engineer 1

GEOSCIENTISTS

Geoscientist Senior Management/Expert (Level F+) Geoscientist Manager (Level F)

Geoscientist (Level E) Geoscientist (Level D) Geoscientist (Level C) Geoscientist (Level B) Geoscientist (Level A)



The Technical Survey (continued)

TECHNOLOGISTS

Technologist Lead Technologist 4 Technologist 3 Technologist 2 Technologist 1 Project Technologist

QUALITY ASSURANCE Quality Assurance Director

Quality Assurance Manager Quality Assurance Analyst 4 / Supervisor Quality Assurance Analyst 3 Quality Assurance Analyst 2 Quality Assurance Analyst 1 Release Manager

COMPUTER/HARDWARE SUPPORT

Computer Hardware/PC Support Manager Computer/Hardware Lead Computer/Hardware Technician 3 Computer/Hardware Technician 2 Computer/Hardware Technician 1

MULTI-MEDIA (New Media)

Art Director Creative Director Senior Animator Animator Senior Modeler (2D, or 3D)

Modeler (2D, or 3D) Multimedia Application Developer Web Content Leader/Manager

Web Content Developer 2

Web Content Developer 1/Copywriter

New Media Producer

Search Engine Optimization (SEO) Specialist

Social Media Coordinator 1 Senior Social Media Coordinator Web Analytics Analyst

SCIENTISTS Scientist 6

Scientist 5 Scientist 4 Scientist 3 Scientist 2 Scientist 1

TELECOMMUNICATIONS

Telecommunications Manager Telecommunications Supervisor Telecommunications Technician 3 Telecommunications Technician 2 Telecommunications Technician 1 Telecom Technician / Splicer Telecom Systems Engineer

CONTINUITY MGMT/DISASTER RECOVERY

Director BusContinuity/Disaster Recovery Bus Continuity/Disaster Recovery Project Manager Bus Continuity/Disaster Recovery 2 Bus Continuity/Disaster Recovery 1 Systems Disaster Recovery Analyst

INFORMATION SECURITY

Information Security (Cyber Security) Manager Information Security (Cyber Security) Architect Information Security (Cyber Security) Analyst 2 Information Security (Cyber Security) Analyst 1 Security Analyst Security Operator

ENGINEERING - GENERAL

Network Security and Systems Testing

Engineering Senior Management/Expert (Level F+) Engineering Manager (Level F) Engineer (Level E)

Engineer (Level D) Engineer (Level C) Engineer (Level B) Engineer (Level A)

LAND SURVEYORS

Senior Project Manager

Senior Land Surveyor (Project Manager)

Land Surveyor 2 Land Surveyor 1 Party Chief 3 Party Chief 2 Party Chief 1 Survey Assistant 2 Survey Assistant 1

ECOMMERCE

Director, Ecommerce **Ecommerce Project Manager Ecommerce Specialist Ecommerce Web Development Manager**

Ecommerce Web Developer

BUSINESS SYSTEMS ANALYSIS

Business Systems Manager Business Systems Analyst 4 Business Systems Analyst 3 Business Systems Analyst 2 Business Systems Analyst 1

IT ASSET MANAGEMENT

Information & Technology Asset Manager Information & Technology Asset Mgmt Compl Officer Information & Technology Asset Coordinator Information Systems Audit Manager Information & Tech Service Perf Mgmt Manager

GEOMATICS

GIS Manager GIS Supervisor GIS Specialist GIS Developer 2 GIS Developer 1 Geomatics Technician 4 Geomatics Technician 3 Geomatics Technician 2 Geomatics Technician 1

PIPELINE SERVICES

Pipeline Logistics Coordinator Pipeline Maintenance Technician Pipeline Field Service Technician Pipeline Data Analyst

OPERATIONS ADMIN

Safety Manager Safety Specialist Safety Advisor 1

INSPECTORS

Chief Inspector **Environmental Compliance Inspector**

Field Inspector 3 Field Inspector 2 Field Inspector 1

GRAPHIC DESIGN

Graphic Designer Lead Graphic Designer 3 Graphic Designer 2 Graphic Designer 1



The Professional & Administrative Survey

MANAGEMENT

Top Division Executive Executive Director

Department/Program Director
Department/Program/Unit Manager

Registrar

Administrative Executive

HUMAN RESOURCES

Human Resources Executive Director Human Resources Manager Human Resources 2 Manager Human Resources 1 Human Resources Specialist

Human Resources Advisor/HR Business Partner

Human Resources Analyst/Generalist 2

Human Resources Analyst/Generalist 1

Human Resources Administrator Human Resources Assistant

Payroll Manager
Payroll/Benefits Lead
Benefits Coordinator
Payroll Coordinator
Payroll Technician 2
Payroll Technician 1
Manager Compensation
Compensation Analyst 2
Compensation Analyst 1
Manager Recruiting
Technical Recruiter
Recruiter

Manager Resourcing

Manager Training & Development
Manager Organizational Development

Trainer 2 Trainer 1 Training Assistant HRIS Analyst

Manager Labour Relations Labour Relations Advisor WCB Claims Coordinator

TECHNICAL SALES & SUPPORT (Pre-Post Sales)

Regional Technical Sales Manager

Technical Sales Manager

Technical Sales Rep 2 (Sr. Sales Representative)

Technical Sales Rep 1 (Sales Representative)

Applications Specialist 3 Applications Specialist 2 Applications Specialist 1 FINANCE

Finance Executive Treasurer Director Finance Director Tax

Manager Budgets and Forecasts

Manager Finance Financial Analyst 3 Financial Analyst 2 Financial Analyst 1 Tax Manager Tax Specialist Treasury Analyst 2 Treasury Analyst 1

FINANCIAL SERVICES

Branch Manager 3
Branch Manager 2
Branch Manager 1
Assistant Branch Manager
Investment Specialist
Compliance Manager
Compliance Analyst
Mortgage Advisor
Account Manager 3
Account Manager 2
Account Manager 1
Underwriting Manager 2
Underwriting Manager 1
Personal Banker 2

Customer Service Representative 2 Customer Service Representative 1 Commercial Loan Portfolio Manager Consumer/Retail Loans Manager

Regional Director

Personal Banker 1

Financial Planner

Financial Advisor

COMMUNICATIONS/PUBLIC RELATIONS

Corporate Communications/Public Affairs Executive Communications/Public Relations Manager Communications/Public Relations Specialist Communications/Public Relations Representative Communications/Public Relations Assistant

Community Affairs Manager Events Coordinator Social Media Coordinator Senior Social Media Coordinator Investor Relations Manager Investor Relations Advisor

Translator

INSURANCE SERVICES

Actuary

Actuarial Associate Actuarial Analyst Underwriting Executive

Insurance Underwriting Manager Insurance Underwriting Supervisor Insurance Underwriter 2

Insurance Underwriter 1
Product Development Manager

Claims Executive

Examiner - (Claims Specialist)
Supervisor- Bodily Injury
Claims Adjuster - Bodily Injury
Supervisor - Property
Claims Adjuster - Property
Appraiser Supervisor, Appraisal

Appraiser
Claims Manager
Claims Advisor 2
Claims Advisor 1
Claims Administrator
Sales Manager - Insurance
Sales Agent 2/Broker 2
Sales Agent 1/Broker 1
Insurance Investigator

RISK/CREDIT

Director Risk Risk Manager Economist/Statistician Risk Analyst Credit Manager Credit Analyst 2

Credit Analyst 1

DOCUMENT CONTROL

Document Control Manager
Document Control Lead
Document Control 2
Document Control 1
Librarian
Digital Media Librarian

FUND DEVELOPMENT

Top Fund Development Executive Manager Fund Development Representative Fund Development Donor Relations Coordinator Fund Development Coordinator Volunteer Coordinator



The Professional & Administrative Survey (continued)

ACCOUNTING SERVICES

Controller

Director Accounting / Regional Controller

Manager Accounting Director Internal Audit Internal Audit Manager

Internal Auditor 2 Internal Auditor 1 Accountant 4 Accountant 3

Accountant 2 Accountant 1

Bookkeeper Accounting Clerk Supervisor

Accounting Clerk 3 Accounting Clerk 2 Accounting Clerk 1

BILLINGS

Billing Supervisor Billing Specialist **Billing Coordinator** Billing Clerk

BUSINESS ANALYSIS

Business Analyst 3 Business Analyst 2 **Business Analyst 1**

CANNABIS RETAIL

Cannabis Retail Manager Cannabis Retail Assistant Manager Cannabis Retail Sales Associate Cannabis Education/Product Specialist

LEGAL

Chief Corporate Counsel Lawyer/In-House Counsel 3 Lawyer/In-House Counsel 2 Lawyer/In-House Counsel 1 Corporate Secretary Legal Assistant 2 Legal Assistant 1 Regulatory Affairs Manager

Regulatory Affairs Advisor Privacy Officer

Policy Analyst

CUSTOMER SERVICE

Customer Services Manager Customer Care Lead

Customer Service Representative 3 Customer Service Representative 2 Customer Service Representative 1

ADMINISTRATIVE SERVICES

Administrative Services Manager

Office Manager

Executive Assistant to the President

Executive Assistant Administrative Assistant 3 Administrative Assistant 2 Administrative Assistant 1

Receptionist General Clerk 2 General Clerk 1 Data Entry Operator 3 Data Entry Operator 2 Data Entry Operator 1 Corporate Records Analyst

MARKETING

Marketing Executive Director of Marketing

Director Business Development Business Development Manager

Sr. Business Development Representative Business Development Representative

Marketing Manager

Marketing Research Manager

Marketing Analyst 3 Marketing Analyst 2 Marketing Analyst 1 Marketing Coordinator Marketing Administrator Marketing Assistant **Product Brand Manager** Product Brand Analyst

Advertising/Promotional Analyst

Pricing Analyst Pricing Manager Proposal Manager Proposal Specialist

Marketing Proposal Coordinator

Marketing Specialist

DIGITAL MARKETING

Manager Digital Marketing Web Marketing Manager Marketing Database Analyst Web Marketing Analyst Distribution Channels Specialist Web New Business Development/Account Execu Search Engine Optimization (SEO) Specialist

BUSINESS PROCESS ANALYSIS

Business Process Manager Business Process Analyst 3 Business Process Analyst 2 Business Process Analyst 1

CAPITAL PLANNING

Top Planning Executive Capital Planning Manager Capital Planning Analyst

SALES

Sales Executive Regional Sales Manager Sales Manager

Operational Branch Manager 2 Operational Branch Manager 1 Key Account Manager Account Manager 2 Account Manager 1 Account Executive 2 Account Executive 1

Sales Representative 3 Sales Representative 2 Sales Representative 1 Sr. Sales Support/Analyst Sales Support/Coordinator

Inside Sales 2 Inside Sales 1

PROJECT ACCOUNTING

Project Accounting Manager Project Accountant 4 **Project Accountant 3 Project Accountant 2** Project Accountant 1

FACILITIES OPERATIONS & MAINTENANCE Director Facilities

Facilities Manager Facilities Coordinator Facilities Maintenance Mechanic Maintenance Worker Custodian Security Manager Security Guard **Building Operator 3 Building Operator 2** Building Operator 1 Leasing Agent - Residential Leasing Agent - Commercial Facilities Assistant

DATA ANALYTICS

Property Manager

Data Science & Business Intelligence Manager Data Scientist 3 Data Scientist 2 Data Scientist 1



The Supply Chain & Manufacturing Survey

MANAGEMENT

Director of Supply Chain General Manager

VP Manufacturing

VP Operations

Director of Transportation

Director Loss Prevention/Risk Management

PROCUREMENT

Director Procurement, Supply Chain Procurement Manager, Supply Chain Buyer Lead (Supervisor), Supply Chain

Buyer 3, Supply Chain Buyer 2, Supply Chain Buyer 1, Supply Chain Import/Export Manager Import/Export Clerk

Materials Manager, Supply Chain Materials Coordinator, Supply Chain

Purchasing Clerk

Director Procurement, Retail Procurement Manager, Retail Buyer Lead (Supervisor), Retail

Buyer 3, Retail Buyer 2, Retail Buyer 1, Retail

Merchandise Planning Manager, Retail

Merchandise Planner, Retail Merchandise Coordinator, Retail

CONTRACTS

Contract Manager
Contract Specialist
Contract Senior Analyst
Contract Analyst
Contract Administrator
Contract Assistant
Contract Renewal Specialist

Land Agent

WAREHOUSING & DISTRIBUTION

Warehouse Manager Fleet Manager Inventory Manager Inventory Control Analyst Inventory Clerk

Warehouse Supervisor Stock Handler 1 Stock Handler 2 Forklift Operator Order Picker

Shipping and Receiving Supervisor

Shipping/Receiving Clerk

Logistics Analyst

TRANSPORTATION

Transportation Manager
Traffic Supervisor
Dispatcher 2
Dispatcher 1
Truck Driver – Heavy

Truck Driver – Light
Truck Driver/Operator 2
Truck Driver/Operator 1
Hydrovac Operator

Swamper

PIPELINE SERVICES

Pipeline Logistics Coordinator Pipeline Maintenance Technician Pipeline Field Service Technician Pipeline Data Analyst

PLANT/PROCESS OPERATORS

Plant/Process Operations Shift Supervisor

Plant/Process Operator 4 Plant/Process Operator 3 Plant/Process Operator 2 Plant/Process Operator 1

OPERATIONS ADMIN

Manager Supply Chain Supply Chain Analyst

Supply Chain Specialist/Category Manager

Category Manager
Category Manager Retail
EDI Support Specialist
Client Liaison Coordinator
Product Development Manager
Production Planning Manager
Production Planner 2

Production Planner 1
Production Maintenance Planner
Operational Excellence Coordinator

HEALTH AND SAFETY

Director Health, Safety & Environment Safety Manager Safety Specialist Safety Coordinator Safety Advisor 2 Safety Advisor 1

QUALITY CONTROL

Occupational Nurse 2

Occupational Nurse 1

Quality Control Director Quality Control Manager Quality Control Specialist Quality Control Analyst 3 Quality Control Analyst 2 Quality Control Analyst 1



The Supply Chain & Manufacturing Survey (continued)

PRODUCTION

Director Operations
Operations Manager

Production Plant Manager (Level 3)
Production Superintendent (Level 2)
Production Supervisor (Level 1)

Shift Supervisor Operator/Assembler 4 Operator/Assembler 3 Operator/Assembler 2 Operator/Assembler 1

Brake Press Set-Up / Programmer

Brake Press Operator Senior CNC Programmer Junior CNC Programmer

MANUFACTURING ENGINEERING

Manufacturing/Process Engineering Manager Manufacturing/Process Engineer Spect (Level E) Manufacturing/Process Engineer (Level D) Manufacturing/Process Engineer (Level C) Manufacturing/Process Engineer (Level B) Manufacturing/Process Engineer (Level A) Manufacturing Engineering Technician 2 Manufacturing Engineering Technician 1

HOSPITALITY/LODGING

Director, Food & Beverage Manager, Hospitality Services

Lodging Manager

Catering Operations Manager Events/Catering Supervisor Events/Catering Coordinator Housekeeper Supervisor Housekeeping Attendant Front Desk Supervisor Front Desk Agent Executive Chef Sous Chef Cook 3 Cook 2

Cook 1 / Prep Cook Breakfast Cook Baker

FACILITIES OPERATIONS & MAINTENANCE

Director Facilities
Facilities Manager
Facilities Coordinator

Facilities Maintenance Supervisor

Facilities Assistant

Facilities Maintenance Mechanic

Maintenance Worker

Custodian Security Manager Security Guard Building Operator 3 Building Operator 2 Building Operator 1

Leasing Agent - Residential Leasing Agent - Commercial

Property Manager

MINING OPERATIONS

Mine Manager

Mine Maintenance Manager Minerals Processing Operator 3 Minerals Processing Operator 2 Minerals Processing Operator 1 Diamond Driller

Prospector
Underground Miner
Diamond Driller Helper
Mining Engineer F+
Mining Engineer F
Mining Engineer E
Mining Engineer D
Mining Engineer C
Mining Engineer B
Mining Engineer A

TECHNOLOGISTS

Technologist Lead Technologist 4 Technologist 3 Technologist 2 Technologist 1

ASSET MANAGEMENT

Asset Management Manager Asset Management Coordinator

FIELD INSPECTORS

Chief Inspector

Environmental Compliance Inspector

Field Inspector 3 Field Inspector 2 Field Inspector 1

CANNABIS PRODUCTION

Master Grower
Growing Technician
Extraction Technician
Cannabis Processor / Grower
Destruction Technician

PROJECT CONTROLS

Project Controls Manager Project Controls Specialist

Estimator

Planner/Scheduler

Job Cost Administrator

EQUIPMENT AND MAINTENANCE

Director Maintenance
Director Equipment
Service Writer
Equipment Manager
Equipment Coordinator
Heavy Equipment Operator 2
Heavy Equipment Operator 1

Equipment Clerk

Manager Heavy Equipment Maintenance

Maintenance Supervisor Parts Technician

Heavy Equipment Maintenance Planner

Shop Foreman

Heavy Equipment Technician

Mechanic Helper

TECHNICAL SERVICES

Manager Technical Services Technical Field Supervisor Sr. Technical Field Advisor Technical Field Advisor Technical Coordinator Field Service Technician



The Supply Chain & Manufacturing Survey (continued)

SCIENCE

R & D Director
R & D Manager
Scientist 6
Scientist 5
Scientist 4
Scientist 3
Scientist 2
Scientist 1
Lab Manager
Lab Technologist 2

ENVIRONMENTAL SCIENTISTS

Environmental Manager
Environmental Scientist 5
Environmental Scientist 4
Environmental Scientist 3
Environmental Scientist 2
Environmental Scientist 1
Environmental Technician

RENEWABLE ENERGY

Solar Project Manager
Solar PV Technician
Wind Site Project Manager
Wind Service Technician
Renewable Energy Consultant

TRADES

FOREMEN

Trades General Foreman Trades Foreman 2 Trades Foreman 1

Lab Technologist 1
Lab Assistant

MILLWRIGHT

Lead
Journeyman
3rd/4th Year Ap

3rd/4th Year Apprentice 1st/2nd Year Apprentice

HEAVY DUTY MECHANIC

Lead

Journeyman

3rd/4th Year Apprentice 1st/2nd Year Apprentice

FLEET MECHANIC

Lead

Journeyman

3rd/4th Year Apprentice 1st/2nd Year Apprentice

ELECTRICIAN

Lead

Journeyman

3rd/4th Year Apprentice 1st/2nd Year Apprentice

WELDER

Lead Journeyman 3rd/4th Year Apprentice

1st/2nd Year Apprentice

PIPEFITTER

Lead Journeyman 3rd/4th Year Apprentice

3rd/4th Year Apprentice 1st/2nd Year Apprentice

POWER (STATIONARY) ENGINEER

1st Class (Lead) 2nd Class 3rd Class 4th Class 5th Class

Power Engineering Technologist

MACHINIST

Lead
Journeyman
3rd/4th Year Apprentice
1st/2nd Year Apprentice

GENERAL LABOURER

Skilled Labourer Unskilled Labourer

PAINTER

Lead Journeyman

PLUMBER

Lead Journeyman

INSTRUMENTATION TECH

Lead Journeyman

CARPENTER

Lead
Journeyman
3rd/4th Year Apprentice
1st/2nd Year Apprentice

BOILERMAKER

Lead
Journeyman
3rd/4th Year Apprentice
1st/2nd Year Apprentice

AUTOMOTIVE SERVICE TECHNICIAN

Lead
Journeyman
3rd/4th Year Apprentice
1st/2nd Year Apprentice



The Contact Centre Survey

MANAGEMENT

Contact Centre Vice-President

Contact Centre Director
Contact Centre Manager

Market Research Director

Contact Centre Project Manager

CUSTOMER SERVICE REPRESENTATIVE

Contact Centre Supervisor/Lead

Contact Centre Representative 3

Contact Centre Representative 2 Contact Centre Representative 1

Internet Support Representative

Internal Help Desk Support

Help Desk Lead

Help Desk Rep 2

Help Desk Rep 1

SPECIALIZED AGENTS

Specialized Agent Supervisor/Lead

Specialized Agent 2

Specialized Agent 1

Dispatcher

SALES (INBOUND/OUTBOUND)

Inbound Contact Centre Sales Representative 2

Outbound Contact Centre Sales Representative 2

Outbound Contact Centre Sales Representative 1

Outbound/Market Research Representative 2

Outbound/Market Research Representative 1

CREDIT/COLLECTIONS

Credit/Collections Manager

Credit/Collections Lead/Supervisor

Credit/Collections Representative 2

Credit/Collections Representative 1

TRAINING/ADMINISTRATION

Contact Centre Analyst

Contact Centre Learning Manager

Instructional Designer

Contact Centre Trainer

Contact Centre Resource Manager

Contact Centre Scheduler/Resource Coordinator

Contact Centre Administrator

QUALITY ASSURANCE

Quality Assurance Manager

Quality Assurance Facilitator 2

Quality Assurance Facilitator 1

TECHNICAL SUPPORT

Contact Centre Technical Support Representative 3

Contact Centre Technical Support Representative 2

Contact Centre Technical Support Representative 1

The Executive & Director Survey

President and Chief Executive Officer (CEO)

President (Subsidiary)

Chief Operating Officer (COO)

Chief Financial Officer (CFO)

Chief Information Officer (CIO)

Chief Technology Officer (CTO)

Top Position Finance & Adminn/Corporate Resources

Treasurer

Controller

Top Position Executive

Top Position Region (General Manager)

Top Position Business Unit (Branch)

Top Position Legal Services

Top Position Human Resources and Administration

Top Position Human Resources

Top Position Research and Development

Top Position Manufacturing

Top Position Sales

Top Position Marketing

Executive Vice President

Top Position Commercial Banking

Top Position Sales and Marketing

Top Position Corporate Communications/Public Affairs

Top Position Planning and Strategy

Top Position Regulatory Affairs

Top Position Customer Experience

Top Position Engineering

Top Position Logistics

Top Position Procurement

Top Position Supply Chain Management

Top Position Customer Contact Management

Top Position Business Development

Top Position Investor Relations

VP Operations

Top Position Risk Management

Top Position Credit Management

Tax Executive

Top Position Quality Control Environment Services Executive

Top Position Administration

Top Position Digital Strategy

Top Position Construction

Top Position Exploration

Top Position Production

Top Position Health, Safety & Environment

VP Retail Operations

Top Position Product Development

Top Position Maintenance

Top Position Equipment

Top Position Asset Management

Vice President Corporate Development

Vice President Finance

Top Position Project Controls

Top Position Facilities

Executive Director

Chairman, Board of Directors

Chief Business Officer

Engineering Practice Director

Top Position Fund Development

Top Position Internal Audit

Top Position Retail Banking



The Construction Survey

CONSTRUCTION MANAGEMENT

Construction Vice President Sr Construction General Manager Construction General Manager Vice President, Construction Operations Sr. Construction Project Director Construction Project Director 2 Construction Project Director 1

PROJECT MANAGERS

Sr. Construction Project Manager Construction Project Manager 4 Construction Project Manager 3 Construction Project Manager 2 Construction Project Manager 1 Mod Yard Supervisor Project Coordinator Assistant Project Coordinator Mechanical & Electrical Manager Mechanical & Electrical Coordinator Workforce Planner

FIELD SUPERINTENDENTS

General Superintendent Sr. Construction Superintendent Construction Superintendent Assistant Superintendent

FOREMEN

Construction Trades General Foreman Foreman Trainer Labourer Trainer Construction Trades Foreman 2 Construction Trades Foreman 1

PROJECT ENGINEERS

Chief Construction Engineer Senior Project Engineer Project Engineer 2 Project Engineer 1

FIELD ENGINEERS

Field Engineer (Senior Level)
Field Engineer (Working Level)
Field Engineer (Developmental Level)
Field Engineer (Junior Level)

SURVEYORS

Professional Land Surveyor (Senior Level) Survey Party Chief (Senior Level) Survey Technician/ Assistant (Working Level)

COST CONTROLS

Quality Surveyor Cost Controls (Specialist Level) Cost Controls (Sr. Level) Cost Controls (Working Level) Cost Controls (Dev. Level)

PIPELINE SERVICES

Pipeline Logistics Coordinator Pipeline Maintenance Technician Pipeline Field Service Technician Pipeline Data Analyst

FIELD OFFICE / ADMINISTRATION

Field Administration (Accounting) Manager Field HR / Labour Relations Agent Land Agent Field Administration Coordinator TimeKeeper 2

TimeKeeper 2
TimeKeeper 1
Contract Specialist
Site Administrator
Contract Administrator

SAFFTY

Director Health, Safety and Environment Health, Safety and Environment Manager Safety Coordinator Safety Advisor 2 Safety Advisor 1 Safety Specialist

QUALITY CONTROL

Quality Control Director Quality Manager Quality Inspector 3 Quality Inspector 2 Quality Inspector 1

PROJECT CONTROLS

Project Controls Vice President
Project Controls Director (Sr. Mgmt Level)
Project Controls Manager (Mgmt Level)
Project Control Coordinator (Suprvsr Level)
Job Cost Administrator

ESTIMATORS

Chief Estimator Estimator (Specialist Level) Senior Estimator (Senior Level) Estimator (Working Level) Estimator (Developmental Level)

EQUIPMEN¹

Director Equipment
Equipment Coordinator
Equipment Manager
Equipment Clerk
Heavy Equipment Operator 2
Heavy Equipment Operator 1
Director Maintenance

Heavy Equipment Maintenance Planner Equipment Clerk

Manager Heavy Equipment Maintenance Maintenance Superintendent

PROCUREMENT

Director Procurement
Procurement Manager
Supply Chain Specialist/Category Manager
Buyer (Senior Level)
Buyer (Working Level)
Materials Coordinator/Planner

RENEWABLE ENERGY

Solar Project Manager Solar PV Technician Wind Site Project Manager Wind Service Technician Renewable Energy Consultant

PROJECT SCHEDULERS

Planner/Scheduler (Specialist Level)
Planner/Scheduler (Senior Level)
Planner/Scheduler (Working Level)
Planner/Scheduler (Developmental Level)

LOGISTICS

Logistics Manager Logistics Coordinator

ASSET MANAGEMENT

Director of Asset Management Asset Management Coordinator

TRADES

Lead Electrician
Journeyman Electrician
Electrician Apprentice
Millwright Lead
Millwright Journeyman
Millwright Apprentice
Heavy Duty Mechanic Lead
Heavy Duty Mechanic Journeyman
Heavy Duty Mechanic Apprentice

Heavy Duty Mechanic A
Lead Welder
Journeyman Welder
Welding Apprentice
Lead Pipefitter
Journeyman Pipefitter
Pipefitting Apprentice
Lead Ironworker
Journeyman Ironworker
Ironworker Apprentice
Lead Insulator
Journeyman Insulator
Insulator Apprentice

Crane Operator (Working Level)
Skilled Labourer
Unskilled Labourer
Lead Carpenter
Journeyman Carpenter
Carpenter Apprentice
Lead Scaffold
Journeyman Scaffold
Scaffold Apprentice
Plumber - Lead
Plumber - Journeyman

Plumber - Lead
Plumber - Journeyman
Plumber Apprentice
Lead HVAC Mechanic
Journeyman HVAC Mechanic
HVAC Mechanic Apprentice
Instrumentation Tech - Lead
Instrumentation Tech - Journeyman
Boilermaker Lead
Boilermaker Journeyman

Boilermaker 3rd/4th Year Apprentice Powerline Technician - Lead Powerline Technician - Journeyman Powerline Technician - Apprentice Power Engineering Technologist Roofer - Experienced

Roofer - Lyperienced
Roofer - Junior
Paver Operator - Experienced

Paver Operator - Junior Hydrovac Operator

Mason

Elevator Installer and Repairer



The Mining Survey

CORPORATE

President and Chief Executive Officer (CEO)

Chief Operating Officer (COO)

Chief Financial Officer (CFO)

Top Position Business Development

Vice President, Corporate Development

Information/Technical Systems Executive

Systems Analyst 3

Technical Support 4

Technical Support 2

Database Administrator 1

Treasurer

VP Finance

Manager Finance

Controller

Manager Accounting

Accountant 4

Accountant 1

Accounting Clerk 2

Risk Manager

Lawyer/In-House Counsel 1

Regulatory Affairs Manager

Administrative Assistant 3

Administrative Assistant 2

Receptionist

Office Manager

Executive Assistant to the President

Communications/Public Relations Manager

Investor Relations Manager

Community Affairs Manager

Human Resources Executive

Manager Human Resources 1

Manager Labour Relations

HR Advisor

Payroll Coordinator

Human Resources Administrator

EXPLORATION

Top Position Exploration

Geoscientist (Level E)

Geoscientist (Level D)

Geoscientist (Level C)

Geoscientist (Level B) Geoscientist (Level A)

GIS Specialist

Regional Exploration Manager

Land Surveyor 2

Survey Party Chief (Senior Level)

Chief Assayer

Prospector

OPERATIONS/SUPPLY MANAGEMENT

VP Operations

Mine Manager

General Manager

Manager Supply Chain

Operations Manager

Production Plant Manager (Level 3)

Production Superintendent (Level 2)

Production Supervisor (Level 1)

Production Maintenance Planner

Director Facilities

Facilities Coordinator

Project Manager

General Foreman Trades Foreman 2

Trades Foreman 1

Site Administrator

Mine Maintenance Manager

Director Maintenance

Maintenance Supervisor

Heavy Duty Mechanic Journeyman

Heavy Equipment Maintenance Planner

Minerals Processing Operator 3

Minerals Processing Operator 2

Minerals Processing Operator 1

Diamond Driller

Underground Miner

Diamond Driller Helper

Mine Planning Engineer

SAFETY/LOSS & CONTROL

Top Health, Safety & Environment

Safety Manager

Safety Advisor 2

Occupational Nurse

Safety Coordinator

Security Manager

MINING

Director Metallurgist

Metallurgist (Level D)

Metallurgist (Level C)

Metallurgist (Level B)

Project Controls Manager

Estimator

Planner/Scheduler

ENGINEERING/TECHNOLOGY

Top Position Engineering

Manufacturing/Process Engineering Manager

Manufacturing/Process Engineer Specialist (Level E)

Manufacturing/Process Engineer (Level D)

Manufacturing/Process Engineer (Level C)

Manufacturing/Process Engineer (Level B)

Manufacturing/Process Engineer (Level A)

Mining Engineer F+

Mining Engineer F

Mining Engineer E

Mining Engineer D

Mining Engineer C

Mining Engineer B

Mining Engineer A

Plant/Process Operator 4

Plant/Process Operator 2

Technologist 3

Technologist 2

Lab Manager

Lab Technologist 2

Lab Technologist 1

Environment Services Executive

Environmental Manager

Environmental Scientist 5

Environmental Scientist 4

Environmental Scientist 3 Environmental Scientist 2

Environmental Scientist 1

Environmental Technician

SUPPLY MANAGEMENT

Director of Supply Chain

Procurement Manager

Buyer Lead (Supervisor) Buyer 2

Inventory Manager

Inventory Control Analyst

Stock Handler 1

Transportation Manager

Land Agent Contract Assistant

Asset Management Manager Asset Management Coordinator

QUALITY CONTROL

Quality Manager



The Financial and Insurance Services Survey

Accounting Services

Controller

Director Internal Audit Accounting Clerk 2 Internal Auditor 1

Administrative Services

Executive Assistant

Business Analysis

Business Analyst 2

Business Process Analysis

Business Process Manager Business Process Analyst 2

Business Solutions

Business Solutions Manager

Client Support (help Desk)

Help Desk Lead Help Desk Rep 2 Help Desk Rep 1 Client Support Rep 2

Client Support/Help Desk Manager

Communications/ Public Relations

Communications / Public Relations Specialist

Computer/Hardware Support

Computer/Hardware Lead

Credit

Credit/Collections Manager Credit/Collections Lead/Supervisor Credit/Collections Representative 2 Credit/Collections Representative 1 **Customer Service**

Customer Service Manager
Customer Service Representative 3
Customer Service Representative 2
Customer Service Representative 1

Customer Service Representative

Contact Centre Supervisor/Lead Contact Centre Representative 3 Contact Centre Representative 2 Contact Centre Representative 1

Data Science & Business Intelligence

Business Intelligence Specialist

Digital Marketing

Manager Digital Marketing

Executive

Top Position Retail Banking
Top Position Commercial Banking

Vice President Finance
Top Position Credit Management
Top Position Risk Management

Top Position Marketing

Top Position Human Resources

Controller Treasurer

Chief Information Officer (CIO) Chief Financial Officer (CFO) Chief Operating Officer (COO)

President and Chief Executive Officer (CEO)

Finance

Manager Finance Financial Analyst 3 Financial Analyst 2 Financial Analyst 1 Treasury Analyst 2 Treasury Analyst 1 **Financial Services**

Commercial Loan Portfolio Manager Consumer/Retail Loans Manager

Regional Director Compliance Manager Compliance Analyst Branch Manager 3 Branch Manager 2 Branch Manager 1

Assistant Branch Manager Investment Specialist Mortgage Advisor

Account Manager 3
Account Manager 2
Account Manager 1
Underwriting Manager 2
Underwriting Manager 1
Personal Banker 2

Personal Banker 1
Financial Advisor
Financial Planner
Customer Service Representative 2

Customer Service Representative 1
Compliance Manager

Compliance Analyst
Branch Manager 3
Branch Manager 2
Branch Manager 1
Assistant Branch Manager
Investment Specialist
Mortgage Advisor
Account Manager 3

Account Manager 1
Underwriting Manager 2
Underwriting Manager 1
Personal Banker 2
Personal Banker 1
Financial Advisor
Financial Planner

Account Manager 2



The Financial and Insurance Services Survey (continued)

Compliance Manager
Compliance Analyst
Branch Manager 3
Branch Manager 2
Branch Manager 1
Assistant Branch Manager
Investment Specialist
Mortgage Advisor
Account Manager 3
Account Manager 2
Account Manager 1
Underwriting Manager 2
Underwriting Manager 1
Personal Banker 2

Customer Service Representative 2 Customer Service Representative 1

Fund Development

Personal Banker 1

Financial Advisor

Financial Planner

Manager Fund Development

Human Resources

Director Human Resources Manager Human Resources 2

Human Resources Analyst/ Generalist 2

Payroll / Benefits Lead

Human Resources Advisor/HR Business Partner Human Resources Analyst/ Generalist 1 Manager Training & Development

Trainer 2
Trainer 1
Payroll Manager

Information Security

Security Analyst

Information Security (Cyber Security) Manager

Insurance Services

Actuary

Actuarial Associate Actuarial Analyst Insurance Underwriter 2
Insurance Underwriter 1

Examiner - (Claims Specialist) Supervisor - Bodily Injury Claims Adjuster - Bodily Injury

Claims Adjuster - Property

Appraiser

Supervisor - Property
Claims Manager
Claims Advisor 1
Claims Administrator
Sales Manager - Insurance
Sales Agent 2/ Broker 2
Sales Agent 1/ Broker 1
Claims Executive

Product Development Manager

Claims Advisor 2

Actuary

Actuarial Associate Actuarial Analyst

Insurance Underwriting Manager
Insurance Underwriting Supervisor

Underwriting Executive
Insurance Underwriter 2
Insurance Underwriter 1
Examiner - (Claims Specialist)
Supervisor - Bodily Injury
Claims Adjuster - Bodily Injury
Claims Adjuster - Property

Appraiser

Supervisor - Property
Claims Manager
Claims Advisor 1
Claims Administrator
Sales Manager - Insurance
Sales Agent 2/ Broker 2
Sales Agent 1/ Broker 1
Claims Executive

Product Development Manager

Claims Advisor 2

Management

Contact Centre Manager
Contact Centre Project Manager

Management/ Project Management

Project Manager

Marketing

Business Development Manager

Marketing Coordinator
Product Brand Manager

Networks

Network Analyst 1 Network Analyst 2

Risk/Credit

Director Risk Risk Manager Risk Analyst Credit Manager Credit Analyst 2 Credit Analyst 1

Specialized Agents

Specialized Agent Supervisor/Lead

Specialized Agent 2 Specialized Agent 1

Technical Support

Systems Administrator 2

Web Systems & Applications

Web Applications Developer 1
Web Applications Developer 2

Legal

Corporate Secretary Privacy Officer Policy Analyst



The CannaBusiness Survey

EXECUTIVE

President and Chief Executive Officer (CEO)

Chief Operating Officer (COO)

Chief Financial Officer (CFO)

Director Operations

Director Facilities

Executive Assistant

OPERATIONS

Production Plant Manager (Level 3)

Production Supervisor (Level 1)

Master Grower

Growing Technician

Cannabis Processor / Grower

Extraction Technician

Destruction Technician

Quality Control Manager

Quality Control Analyst 2

Safety Manager

Safety Advisor 1

SCIENCE

R & D Manager

Environmental Scientist 3

Lab Technologist 2

Scientist 2

CANNABIS RETAIL

Cannabis Retail Manager

Cannabis Retail Assistant Manager

Cannabis Retail Sales Associate

Cannabis Education/Product Specialist

WAREHOUSE & DISTRIBUTION

Warehouse Manager

Warehouse Supervisor

Inventory Manager

Stock Handler 1

Shipping/Receiving Clerk

Security Guard

Maintenance Worker

CORPORATE RESOURCES

Manager Procurement

Manager Human Resources 1

Manager Finance

Manager Accounting

Accountant 3

Accounting Clerk 2

Marketing Manager

Marketing Assistant

Business Development /Sales Manager

Business Development/Sales Representative

Buyer 2, Supply Chain

Contract Administrator

Purchasing Clerk

TECHNICAL SUPPORT

Technical Support Manager User Interface Designer (UI) 2

Technical Support



The Architecture and Design Survey

DRAFTING DESIGNERS

Drafting / BIM Designer Manager Drafting / BIM Designer Supervisor

Drafting / BIM Designer 3 Drafting / BIM Designer 2 Drafting / BIM Designer 1 Design Technology Specialist 2 Design Technology Specialist 1

ARCHITECTS

Architectural Manager / Team Lead Architect / Design Professional 4 Architect / Design Professional 3 Architect / Design Professional 2 Intern Architect / Design Professional 1

BIM Specialist

Architectural Technologist 4 Architectural Technologist 3 Architectural Technologist 2 Architectural Technologist 1

INTERIOR DESIGN

Interior Designer Team Lead

Interior Designer 2

Interior Designer 1

Interior Designer Technologist 3

Interior Designer Technologist 2

Interior Designer Technologist 1

Design Assistant

Building Information Modeling

BIM Technologist

BIM Modeler

BIM Manager

BIM Coordinator

PROJECT SUPPORT

Construction Contract Administrator 3 Construction Contract Administrator 2 Construction Contract Administrator 1 Specification Writer 3 Specification Writer 2 Specification Writer 1

PLANNER / DESIGNER

Urban / Community Planner 3 Urban / Community Planner 2 Urban / Community Planner 1 Urban Designer 3 Urban Designer 2 **Urban Designer 1** Landscape Architect 3 Landscape Architect 2

GRAPHIC DESIGN

Landscape Architect 1

Graphic Designer Lead Graphic Designer 3 Graphic Designer 2 Graphic Designer 1



The Architecture and Design Plus Survey

DRAFTING DESIGNERS

Drafting / BIM Designer Manager Drafting / BIM Designer Supervisor

Drafting / BIM Designer 3
Drafting / BIM Designer 2
Drafting / BIM Designer 1
Design Technology Specialist 2
Design Technology Specialist 1

ARCHITECTS

Architectural Manager / Team Lead Architect / Design Professional 4 Architect / Design Professional 3 Architect / Design Professional 2 Intern Architect / Design Professional 1 BIM Specialist

Architectural Technologist 4
Architectural Technologist 3
Architectural Technologist 2
Architectural Technologist 1

INTERIOR DESIGN

Interior Designer Team Lead

Interior Designer 2

Interior Designer 1

Interior Designer Technologist 3

Interior Designer Technologist 2

Interior Designer Technologist 1

Design Assistant

Building Information Modeling

BIM Technologist BIM Modeler

BIM Manager

BIM Coordinator

PLANNER / DESIGNER

Urban / Community Planner 3 Urban / Community Planner 2 Urban / Community Planner 1 Urban Designer 3

Urban Designer 3
Urban Designer 2
Urban Designer 1
Landscape Architect 3
Landscape Architect 2
Landscape Architect 1

GRAPHIC DESIGN

Graphic Designer Lead Graphic Designer 3 Graphic Designer 2 Graphic Designer 1

MARKETING

Director of Marketing Communications / Public Relations Manager Marketing Proposal Coordinator

ADMINISTRATIVE SERVICES

Office Manager Administrative Assistant 3 Administrative Assistant 2 Administrative Assistant 1 Receptionist Librarian

ACCOUNTING / FINANCE

Controller
Accountant 3
Accounting Clerk 3
Accounting Clerk 2
Accounting Clerk 1

HUMAN RESOURCES

Director Human Resources Manager Human Resources 1 Human Resources Administrator Payroll Coordinator

FACILITIES

Facilities Manager



The Geomatics Survey

Land Surveyors

Senior Project Manager

Senior Land Surveyor (Project Manager)

Land Surveyor 2

Land Surveyor 1

Party Chief 3

Party Chief 2

Party Chief 1

Survey Assistant 2

Survey Assistant 1

Drafting Designers

Drafting / BIM Designer Manager

Drafting / BIM Designer Supervisor

Drafting / BIM Designer 3

Drafting / BIM Designer 2

Drafting / BIM Designer 1

Technical Support, Project Management & Safety

Business Development Representative

Senior Field Services Technician

Safety Manager

Safety Specialist

Safety Advisor 1

Technical Area Manager

Field Operations Manager

Geomatics

GIS Manager

GIS Supervisor

GIS Specialist

GIS Developer 2

GIS Developer 1

Geomatics Technician 4 (Computation and Planning

Technician)

Geomatics Technician 3 (Computation and Planning

Technician)

Geomatics Technician 2 (Computation and Planning

Technician

Geomatics Technician 1 (Developmental)



The Small Business Survey

Accounting Services

Controller

Manager Accounting Accountant 2

Accounting Clerk 2

Accountant 3

Business Analysis

Business Analyst 2

Business Solutions

Marketing Proposal Coordinator

Business Systems Analysis

Business Systems Analyst 1

Communications/ Public Relations

Communications / Public Relations Specialist

Contracts

Contract Administrator

Customer Service

Customer Service Representative 2

Database Management

Database Administrator 1

Drafting Designers

Drafting / BIM Designer 2

Engineering - General

Engineer (Level D)

Engineer (Level C)

Engineer (Level B)

Executive

President and Chief Executive Officer (CEO)

Chief Operating Officer (COO)

Chief Financial Officer (CFO)

Top Position Finance and Administration / Corporate Resources

Top Position Region (General Manager)

Top Position Business Unit (Branch)

Top Position Legal Services

Top Position Research and Development

Top Position Engineering

Facilities Maintenance

Facilities Manager

Facilities Maintenance Mechanic

Maintenance Worker Facilities Coordinator

Financial Services

Finance Executive

Fund Development

Manager Fund Development
Representative Fund Development

Graphic Design

Graphic Designer 2

Health and Safety

Safety Manager Safety Advisor 1

Human Resources

Manager Human Resources 1

Human Resources Analyst/ Generalist 2

Human Resources Administrator

Payroll Coordinator

Human Resources Advisor/HR Business Partner

Internet/E-Commerce

Web Administrator 1

Legal

Lawyer / In-House Counsel 1

Management

General Manager
Top Division Executive

Department / Program / Unit Manager

Payroll / Benefits Lead

Management/ Project Management

Senior Project/ Department Manager

Project Manager Team/Project Leader 2 Marketing

Marketing Manager

Business Development Representative

Market Analyst 2

Marketing Coordinator

Operations Admin

Production Planner 2

Product Development Manager

Plant/Process Operators

Plant/Process Operator 2

Procurement

Procurement Manager, Supply Chain

Buyer 2, Supply Chain

Materials Manager, Supply Chain

Production

Operations Manager

Director Operations

Production Supervisor (Level 1)

Operator/Assembler 3

Operator/Assembler 1

Quality Assurance

Quality Assurance Manager Quality Assurance Analyst 1

Quality Control

Quality Control Analyst 2

Sales

Account Executive 1
Account Manager 1

Sales Support / Coordinator

Sales Manager

Sales Representative 3
Sales Representative 2

Science

Scientist 3 Scientist 2



The Small Business Survey (continued)

Secretarial/ Administrative Services Technologists

Executive Assistant Technologist 3

Administrative Assistant 3
Administrative Assistant 2
Technology Solutions

Administrative Assistant 1 Technology Solutions Architect 1
Receptionist Technology Solutions Analyst 2

General Clerk 2
Office Manager
Trades

Data Entry Operator 2 Unskilled Labourer

Technical Sales & Support (Pre-Post Sales) Warehousing & Distribution

Field Services Technician Shipping/Receiving Clerk

Warehouse Manager

 Technical Services
 Stock Handler 1

 Technical Field Advisor
 Logistics Analyst

Traffic Supervisor

 Technical Support
 Inventory Manager

 Technical Support 4
 Order Picker

 Technical Support 2
 Dispatcher 1

Systems Administrator 2 Truck Driver – Heavy

Truck Driver – Light Fleet Manager